



LONDON & COLONIAL

STRENGTH IN NUMBERS ...

This document is to provide financial advisers with information about London & Colonial ('L&C') and its key operating and financial figures.

L&C has been providing innovative pension products for more than 20 years and was one of the earliest companies to provide a pure SIPP in 1995. Accordingly, L&C is expertly placed to support financial advisers by offering a range of flexible SIPPs to meet their clients' needs. L&C has attained an enviable reputation when it comes to the development of some of the most pioneering and innovative pension products available in the market place today.

In 2016 L&C was acquired by London Stock Exchange listed STM Group Plc, a multi-jurisdictional financial services group with over 200 people employed across five jurisdictions. L&C has a reputation for excellent service, with advisers benefiting from a dedicated Customer Relationship Manager and an online application process that delivers efficiencies throughout the customer journey.

LONDON & COLONIAL AT A GLANCE*

- Service-led independent financial services group with its head office in the UK
- In excess of £426 million assets under administration
- Administers approx. 3,000 SIPPs
- Holds in excess of 125% of capital requirement for UK SIPP operators

As specialists in 'self-invested' pension products since 1998, our aim has always been to offer our clients as much freedom, flexibility and control as possible - regardless of their chosen pension solution - and this trend is set to continue.

STM AT A GLANCE*

- Listed on the Alternative Investment Market of the London Stock Exchange
- In excess of £8 billion assets under administration across our pensions, life, and trust & company business units
- Revenue of £21.5 million
- Cash of £18.4 million
- Administers approx. 14,000 retirement plans and over 2,500 life assurance policies
- In excess of 1,000 trusts and companies under management

**Based on the 2017 annual results.*



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